



Between the Lines

The Inside Story

THE SCRIBBLER - PHIL DiDOMENICO'S WORDS TO LIVE BY.

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Expression of Favor...

We are stuck with values that we learn from birth from our parents, siblings and environment and so on. We bring these ideas with us into our future, after all, that's all we know.

When we first start out in life, young family, new job with illusions of grandeur, we get tangled up in earning a living, thinking that the more time you spend on the job the more successful you will become. There is a tendency to become fanatical, lose site of the objective and double your efforts, let me stay longer, work harder and I will make more money, buy more "things". As you mature you realize that it is not about you, it's about what effect we have on others lives, our family and friends as well as folks at work. At times, while waiting for maturity to set in we do lose sight of our objectives. I found out that you really don't begin to gain wisdom until you realize that you are no longer indispensable.

What is our goal as a manager? Our job gives us the authority and power but our actions give us the respect. Appreciate their efforts regardless of the results. We need to be aware of our own behavior, and be sensitive to the differences among our employees and approach them in somewhat different ways. Be careful here, it is difficult to think one way and act another... You want to get your point across, you formed an opinion, you don't want to see them make the same mistakes again, you really don't want to de-motivate someone, dilemma? One thing we know, rudeness never works, you may think it is not obvious; but it is always recognized, even low- intensity rudeness. Try this. Think of the person you respect most in life and make your point to that person, hypothetically of course. We have to remind people that regardless of the status in life, that the world belongs to them just as much as anyone else, encourage them to take advantage of it. Everyone has an opinion and wants to be heard, listen to them, and encourage them. Find a way that will allow them to approach work with joy and good feelings, isn't it all about attitude.

"If you don't change your beliefs your life will be like this forever... is that ok with you."

**Seventh Commandment:
Thou Shalt adopt an Attitude of Gratitude.**