



Between the Lines

The Inside Story

THE SCRIBBLER - PHIL DiDOMENICO'S WORDS TO LIVE BY.

Nineteenth Edition

November 2015

...is that you?

Isn't it hard to believe that we don't recognize ourselves? Don't dismay, very few of us can see our true self. Oh, we are convinced that we know who we are for sure. We automatically form an opinion of others simply through perception (you know- "you are what others perceive you to be") but are we doing the same with our selves. If you witness bad behavior you might say... wow... that guy was rough, treating someone like that. So the next occasion that causes you to make a decision about how you handle a situation. Try not to make a knee-jerk decision. Don't be so sure your first reaction is the absolute. Think back on some instances that you thought should have been handled differently by others. Recalibrate your thoughts. Compare them with those of the "bad behavior" guy...see anything familiar?

Most of us know what makes us happy, sad, anxious, etc. In these areas we do know ourselves. In other areas we may need some help by asking friends and folks that are close to us what they think of us. Think about it...you size-up your family, friends and co-workers, (your opinion of them), you know if they are, smart, intuitive, handle themselves well in all situations, have empathy and understanding, etc. They also know you better than you know yourself in the areas that your ego won't let you recognize, like your demure, intelligence, common sense and creativity, (their opinion of you) Consider this a gift that keeps on giving. You can take advantage of this new knowledge, or not, but it is food for thought. So ask yourself... do you like people who are either opinionated, or judgmental, or self-righteous, or overcritical, or rude - people who think the world revolves around them? Of course no one reading this has any of these "bad guy" traits. However, just in case, take the test. Ask around, you might hear lots of good things about "you", and then again if you are lucky you might hear the truth as well.

Our company is built on a unique combination of empathy and excellence, but to preserve our success it is up to you, "only you make a difference..."

"I cannot teach anybody anything. I can only make them think"

-Socrates

"I am only one, but still I am one. I cannot do everything, but still I can do something; and because I cannot do everything, I will not refuse to do something that I can do"

-Edward Everett Hale